



UNIVERSAL DE
DESARROLLOS ELECTRONICOS S.A.
Ctra. Castellar 298
TERRASSA - Barcelona - España
Tel. 93-785 77 62
Telex 56172 SAIR-E

UNIDESA®

TO : WILLIAMS ELECTRONICS, INC.
ATTN : Mr. JOSEPH DILLON
FROM : Mr. WALTER VAN LOTRINGEN
CC : MISS ROSA MATEO
Mr. H. FOSS

Ref. Fax : 1.977
DATE : MARCH 9th, 1987

RE : PIN - BOT

Following to our fax nr. 1930 dated Feb. 19th, 1987, we include your proposal for produce Pin-Bot Pinballs in Spain:

QTY	CODE	DESCRIPTION	UNIT PRICE
1500	750	B-11555 LEVER ARM + LINK ASSEMBLY	3.84 1.92
750	C-11157	MOVING TARGET ASSY	12.84
750	B-11304	RAMP LIFTING MECHANISM	13.93
750	C-11159	VISOR ASSEMBLY	8.20
750	B-11152	"VORTEX" RAMP	6.36
750	D-9355 UNIDESA	3-BANK DROP TARGET ASSY W/O COIL	19.90
750	B-11169	VISOR MOTOR ASSEMBLY	19.33
1.500	02-4265	CONNECTING PIN	0.08
19.500	03-8044-9	PLASTIC POSTS	0.10
1.480	C-10866	ALPHANUMERIC DISPLAY	16.95
1.500	C-8364-1	PLAYER SCORE DISPLAY ASSY	9.43
750	C-8365-1	BALL IN PLAY / MATCH DISPLAY	11.04
3.200	5680-08969-00	UDN 7180 A	1.29
3.200	5680-08968-00	UDN 6118 A	1.20
800	5580-09555-01	RELAY 24VDC	2.88
300	5580-08994-01	RELAY 6V 40 OHM	3.12
1.500	5641-09312-00	SWITCH 100V 5A	0.37
1.800	5370-09691-00	IC 55536	6.59
7.000	5430-08972-00	IC 6820	1.05
500	5430-10322-00	PIA MC68B21	1.50

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QTY	CODE	DESCRIPTION	UNIT PRICE
900	5371-11087-00	YM 3012	3.72
900	5370-11086-00	YM 2151	17.82

AMOUNT : 163,992 USDOLLARS

ROYALTY : 750 KITS x 150 US\$ = 112.500 USDOLLARS

TOTAL AMOUNT. . : 276.492 USDOLLARS
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WE CONFIRM YOU OUR OFFICIAL ORDERS A S FOLLOWING:

P.O. Nr. 24.385

QTY	DESCRIPTION	UNIT PRICE
750	MOVING TARGET ASSY C-11157	8.85
750	VISOR ASSEMBLY C-11159	4.15
750	WORK RAMP B-11152	2.45
750	3-BANK DROP TARGET D-9355	11.15
TOTAL : 19,950 US\$		=====

P.O. Nr. 24.386

QTY	DESCRIPTION	UNIT PRICE
750	VISOR MOTOR ASSY B-11169	19.33
1.480	ALPHANUMERIC DISPLAY	36.95
1.500	PLAYER SCORE DISPLAY	18.43
750	BALL PLAY / CREDIT DISPLAY	22.04
TOTAL : 113,358.50 US\$		=====

P.O. Nr. 24.387

QTY	DESCRIPTION	UNIT PRICE
1.500	SWITCH 100 V 5 A	3.10
300	RELAY 6V 40 OHM	14.75
800	RELAY 24 VDC 10A	14.55
3.200	IC UDN 7180	5.80
3.200	IC UDN 6118	4.75
1.800	IC 55536	15.03
7.000	TC 6820	3.12
500	IC MC 68B21	4.25
900	IC YM 3012	3.72
900	IC YM 2151	17.82
TOTAL : 124,880 US\$		=====

P.O. Nr. 24.388

<u>QTY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>
750	LEVER ARM + LINK ASSY	3.55
750	RAMP LIFTING	13.92
1.500	CONNECTING PIN	0.21
19.500	RED POSTS	0.25

TOTAL : 18,303.50 US\$
=====TOTAL AMOUNT : 276.492 USDOLLARS
=====I M P O R T A N T
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EACH ORDER MUST BE SHIPPED SEPARATELY; IN ORDER TO AVOID PROBLEMS
IN SPANISH CUSTOMS.

DELIVERY TIME : AROUND MARCH 31ST. 1987
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PAYMENT CONDITIONS : AGAINST IRREVOCABLE LETTER OF CREDIT

SHIPMENT : BY AIRFREIGHT.

CONSIGNED THE GOODS TO " SUCESTORES DE FELIPE REY, S.A.". BARCELONA AIRPORT.

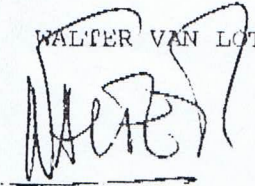
THE DOCUMENTS TO GO WITH EACH SHIPMENT ARE:

- ORIGINAL INVOICE AND TWO COPIES.
- CERTIFICATE OF ORIGINE (ORIGINAL ONE AND TWO COPIES SIGNED AND STAMPED BY CHAMBER OF COMMERCE).
- PACKING LIST.

YOU WILL RECEIVE OUR ORDER FOR PINBOT SPARE PARTS EARLY.

PLEASE, CONFIRM DELIVERY TIME AND SHIPMENT DETAILS.

MANY THANKS AND KIND REGARDS.

WALTER VAN LOTRINGEN.


Telex

RCA MAR 26 1229
56172 SAIR E

TO : MR. HERB FOSS - WILLIAMS EL.
FM : MR. WALTER VAN LOTRINGEN - UNIDESA
CC : MISS ROSA MATEO
MR. J. M. CORTES
REF. TLX : 2.040

DATE : MARCH 26TH, 1987

AFTER MR. CORTES VISIT TO YOUR FACTORY, HE EXPLAINED ME THAT HE
BOUYED 26.250 UNITS PLASTIC POST (CODE 03-8044-9).
LIKE WE ADVANCED 19.500 UNITS IN OUR FAX 1.977F AND 500 UNITS IN OUR
FAX 2.025F (AMOUNT 20.000 UNITS), WE CONFIRM YOU OUR NEW ORDER 24.825
AS FOLLOWING:

6.250 UNITS CODE 03-8044-9 PLASTIC POST AT 0.1 USDOLLAR EACH.

AMOUNT : USDOLLARS 625

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SHIPMENT : THOSE PARTS MUST BE INCLUDED WITH GENERAL SHIPMENT OF
PINBOT PARTS.

MANY THANKS AND KIND REGARDS.

WALTER VAN LOTRINGEN.

56172 SAIR E

03/26/87 12:27